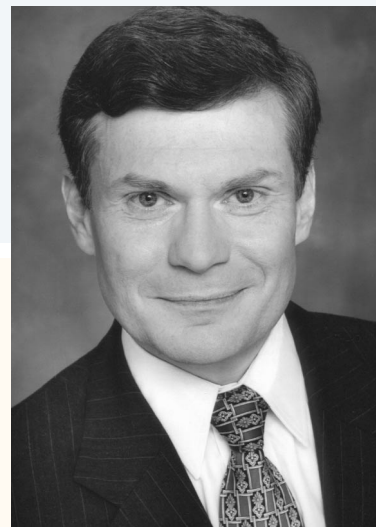


Steve Waterhouse is recognized world-wide as the expert in complex and technical sales. An engineer on the successful Patriot Missile project, Steve went on to lead the Vortech Corporation in a 300% turn-around in less than two years. Able to apply his knowledge to a wide spectrum of fields, Steve works in telecommunications, pharmaceuticals, computers, software, chemicals, robotics, financial services and more. His highly personal, candid, and entertaining style quickly builds rapport with any size audience. Steve's experience comes alive in his dynamic stories, making his message vividly memorable and applicable to any sales endeavor.



What Clients are Saying...

“Your entertaining and approachable delivery opened up a group that does not always respond well to sessions like this.”

*Ken G. Waltz, President
Coca Cola Bottling Company United*

“Steve's integrity, enthusiasm and know-how make him a powerful force in sales. Steve not only aimed us in the right direction, he showed us how to get there quickly.”

*Phil Pasho, Founder and CEO
Vortech Corporation*

“Thank you very much for helping us improve our TeamSelling™ skills. Our sales reps and managers enjoyed your program...it has already changed behavior in our region.”

*Holly Van Hart, Region Director
Sun Microsystems*

“It's clear our people felt you connected with their world and provided practical ideas to work together.”

*Robert E. Walsh, VP of Sales & Marketing
Midwest Visual Communications*

“We are all better off because of Steve. His understanding of our business made a huge difference. Steve always challenged us to continually improve and be at our best. I cannot say enough about his contribution to our team and company.”

*Asmar Madyun, Manager of Computer Services
AT&T*

Steve's TeamSelling™ Programs show companies how to coordinate internal and external resources to sell more, sell faster and at a lower cost. TeamSelling™ results in happier, more committed, clients and employees. Here are just a few of our clients:

AT&T	Boston Scientific	Nortel	Chrysler Corporation
Lucent Technologies	ACCO Worldwide	Coca Cola Bottling	Olin Chemical
Case Equipment	EDS	US Army	AMS
Countrywide Home Loan	Xerox Corporation	US Marines	Future Brands
Monsanto	United Airlines	Hanover Insurance	Sun Microsystems